

***NOT FOR PUBLICATION**

**Online Appendix: "The Consumption, Income and Wealth
of the Poorest: Cross-Sectional Facts of Rural and Urban
Sub-Saharan Africa for Macroeconomists"**

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A The Integrated Surveys of Agriculture

The Integrated Surveys on Agriculture (ISA) are part of a new initiative funded by the Bill & Melinda Gates Foundation (BMGF) and led by the Living Standards Measurement Study (LSMS) Team in the Development Research Group (DECRG) of the World Bank. These surveys are fairly homogenous across countries. In this appendix A we focus primarily on the Malawi 2010-2011 Integrated Survey of Agriculture (also, Integrated Household Survey (IHS3)). The main differences of ISA surveys across Malawi, Uganda and Tanzania are discussed in the main text of the paper.

The sample size in the Malawi ISA 2010-2011 is 12,271 households (and 56,397 individuals) with a focus on consumption, income, and wealth. The survey includes four main questionnaires: household (H), agricultural (AG), fishery (F), and community (C).¹ The sample is representative and consists of 9,024 cross-sectional households (in 768 enumeration areas, EAs) that were visited once, and 3,247 panel households (in 204 EAs) that were visited twice. The households that were visited once received the household questionnaire in full, as well as agriculture and fishery questionnaires when applicable. As part of the agriculture questionnaire, these cross-sectional households reported information on the last completed rainy and dimba (dry) seasons.² Depending on the harvesting being completed or not at the time of the interview, the reference rainy season for these households corresponds to the 2009/2010 (79% of all cases (AG:c0a)) or the 2008/2009 season. Analogously, the reference dry season corresponds to the year 2009/2010 (55% of all cases, AG:j0a) or year 2008/2009. The households that received two visits (about 1/3 of the total sample) were visited during the post-planting period of the 2009/2010 rainy season (i.e., in March/April which ensures that planting is finished) and revisited about 3 months later (i.e., June/July) during the post-harvest period. That is, by construction panel households always refer to the 2009/10 rainy and dry season. Further, during the first visit panel households reported information on the 2009/10 rainy season pre-harvest related issues, including cultivated area, input use, associated household and hired labor, costs, etc. During the second visit farming households reported information on 2009/10 rainy season production and post-harvest related matters, as well as complete information on the 2009/2010 dry season.^{3,4}

¹See MNSO (2012) for further detailed information on the design and implementation of the IHS3.

²Typically, the rainy season (months in which it rains) comprehends two consecutive years in Malawi from November to March. This way, the start date for planting is generally some time after the rains start in November and ends around January. Farmers generally complete their planting before January 15—usual cut-off date for rainfall-season planting. Harvesting usually starts in March/April. There is some variation, though not significant, of start and end dates across regions. Harvests are possible earlier/later depending on the type of crop, year-specific rainfall and climate, other location-specific agronomic conditions. Earlier harvesting before optimal crop maturity (as early as February) might also be generated due to household needs to satisfy minimum subsistence consumption and avoid hunger (see the collection of USAID Malawi Food Security Outlooks and Updates http://www.fews.net/docs/Publications/Malawi_FSU_February_2010_final.pdf).

³This subsample of IHS3 households that receive two visits is designed to be representative at national-, regional- and urban/rural-level—the subsample belongs to a set of enumeration areas (EAs) that were randomly selected prior to the start of the field work. Further, these selected EAs/households will be tracked and resurveyed in 2013 as part of a new IHS3-panel component. In our current exercise we focus exclusively on the cross-sectional dimension of the IHS3 that is available. That is, we use all currently available information incorporating all households independently of whether they were visited once or twice in IHS3. Note that the IHS3 is not linked to the previous sample waves, IHS1 or IHS2, in any panel dimension. It is the IHS3 that for the first time serves as a baseline for a panel set to be followed-up in 2013. Further, for the IHS3 panel subcomponent, retrospective information on the 2008/2009 rainy season is also provided, see Module AG:b.

⁴In order to collect consumption data in an evenly spread manner across the 12-month period, the work was organized in a way that approximately 64 EAs were subject to consumption data collection each month. To accomplish this in the context of paying two visits to the panel households in the first six months of the field work, it was decided that when the panel households were visited for the first time during the first quarter of the fieldwork, only half of them (Panel Group A) received the household questionnaire in full, and if applicable, the visit 1 components of the agriculture questionnaire and the fishery questionnaire. The rest of the panel subsample (Panel Group B) were administered only the household roster, the filter module for the agriculture questionnaire, and the visit 1 components of the agriculture questionnaire, if applicable, when they were visited for the first

A.1 The unit of analysis: Households

In Malawi, as in many other developing countries, household size is large with extended families in which several generations live together in a single household. Household members potentially include family (e.g. children, spouses, siblings, and parents) and also non-relatives (e.g. lodgers and servants). We define household members as individuals that have lived in the household at least 9 months in the last 12 months. While we focus on households as the baseline unit of analysis, we also study individual characteristics of household members *per se* in several parts of our study, for example, to analyze total household labor supply. Some important economic variables are available only at the individual level (e.g. demographic variables, labor income, and fertility) and this implies that we need to carefully aggregate individual data across all household members to obtain household-level variables.

Household characteristics We attribute to the household the household head demographic characteristics. The household head is the person who makes economic decisions in the household. Individual demographic characteristics include sex (H:b03), age (H:b05), birth year (H:b06), and the set of variables that we describe next including educational attainment, health behavior and status, marital status, household structure, risk and insurance mechanisms, food security, geographical variables, and migration characteristics. The household roster collects this information for all household members.⁵

Geographic variables. Information on the district where the household lives (H:a01), town (H:a02), and place/village name (H:a05) are provided. Further, region can be identified from the first enumeration code of the district variable: North ($r = 1$), Center ($r = 2$), and South ($r = 3$).

A.2 Consumption

Household- z consumption includes nondurables (e.g. food, clothing, services, utility bills, school, and medical expenditures) and durables (e.g. housing services and furniture).⁶ All consumption quantities are annualized after controlling for seasonality.⁷

A.2.1 Nondurable consumption

First, food consumption, $c_{f,z}$, includes 135 items distributed into: (a) cereals, grains, and cereal products, (b) roots, tubers, and plantains, (c) nuts and pulses, (d) vegetables, (e) meat, fish, and animal products, (f) fruits, (g) cooked food from vendors, (h) milk and milk products, (i) beverages, and (j) spices and miscellaneous. Information about each food item includes quantity consumed last week (H:g03), quantity purchased (H:g04), quantity consumed from own production (H:g06), quantity received from gifts and other sources (H:g07).⁸ We use expenditures on food items (H:g05) and the purchased quantity (H:g04) to infer food prices per kg. and per

time. In the second quarter of the field work, Panel Group B were administered the remaining parts of the household questionnaire, and the visit 2 components of the agriculture questionnaire and the fishery questionnaire, if applicable, while Panel Group A only received a household roster update and the visit 2 components of the agriculture questionnaire, if applicable.

⁵The questionnaire allows for the data collection of up to 12 household members. If the household has more than 12 members, a second questionnaire is used to complete the information on each and all members. Individual information for each and all household members is available on, among others, demographic characteristics, labor income, and fertility history.

⁶Our construction of household consumption is similar what is proposed in Deaton and Zaidi (2002), except for how we value the part of production not sold, which we discuss in Section A.3.

⁷Section discusses in detail our procedure to seasonally adjust consumption.

⁸These consumption quantities are provided in different units (e.g. kg, 50kg bag, 90kg bag, Pail, n.10 plate, n.12 plate, bunch, piece, heap, bale, basket, ox-cart, litre, cup, tin, gram, millilitre, teaspoon, basin, satchet/tube, other (spec.)). We convert these quantities into kg. We use reported prices to generate the conversion rates. The median unit price (of items reported in the modal unit) for a given item in a given region and season is used

food item κ ,

$$p_{f_\kappa, r} = q_{z \in r}^{50} \left(\frac{\exp_{f_\kappa, z}}{c_{f_\kappa, z}} \right),$$

where $q_{z \in r}^{50}$ is the median function and $p_{f_\kappa, r}$ the median price computed from households in region r with positive consumption and expenditures.⁹ These imputed prices, p_{f_κ} , for each food item κ are used to compute the monetary value of nonpurchased food consumption from own production and gifts. Second, other nondurable expenditures, $\exp_{nf, z}$, include fuel, paper and paper products, personal products, rubber, plastics, **textiles**, clothing, footwear, mortgage payments, funeral costs, bridewealth costs, and mosquito nets (H:i01-k03). Third, utilities expenditures, $\exp_{u, z}$, include the value of purchased firewood (last week) (H:f18), electricity (H:f25-26), MTL telephone (H:f32-33), cell phone (last month) (H:f35), and water (last month) (H:f37). Fourth, school expenditures in the last 12 months, $\exp_{s, z}$, include tuition, after school programs and tutoring, books, uniform, boarding fees, transport, etc. (H:c22A-c22I). Fifth, medical expenditures, $\exp_{m, z}$, include treatment and prevention activities. Regarding treatment, medical expenditures include hospitalizations costs (H:d14) and stays over traditional healers (H:d19), transport costs (H:d15 and H:d20), and overnight food (H:d16 and H:d21), the amount spent in the last 4 weeks on medicine, tests, and inpatient fees (H:d10), and nonprescription medicines (e.g. Panadol, Fansidar, cough syrup) (H:d12). Regarding prevention, medical expenditures include care not related to an illness (e.g. preventive care, prenatal visits, check-ups, etc.) (H:d11). This implies that the monetary value of household- z nondurable consumption is

$$p_{nd} c_{nd, z} = \sum_{\kappa} (\exp_{f_\kappa, z} + p_{f_\kappa, r} (c_{f_\kappa, z}^{own} + c_{f_\kappa, z}^{rec})) + \exp_{nf, z} + \exp_{u, z} + \exp_{s, z} + \exp_{m, z},$$

and note that $p_{f_\kappa, r} (c_{f_\kappa, z}^{own} + c_{f_\kappa, z}^{rec})$ are not household expenditures, hence, do not enter the household budget constraint.¹⁰

A.2.2 Durable consumption

Durable consumption consists of housing services and purchases of other durable goods such as furniture, AC, TV, refrigerator, bicycle, etc. in the last 12 months (H:I06). For households who do not own their dwellings, the rental expenditure is reported (H:f04). Housing services are inferred from the self reported monthly renting value of dwellings owned by the household, $r_h k_{h, z}$, (H:f03). Denote expenditures on other durables as $\exp_{od, z}$ (H:I07). This way, the monetary value of household- z durable consumption is,

$$p_d c_{d, z} = r_h k_{h, z} + \exp_{od, z},$$

and note that $r_h k_{h, z}$ are not household expenditures, hence, do not enter the household budget constraint.

to generate household specific conversion rates. We pick the median conversion rate (if there are at least 7) for each item-unit (conversion rates are item specific). With the resulting conversion rates, items are first converted into the modal unit, and then into kg.

⁹The median of rural-urban deflated prices per region are used to estimate monetary values (historical inflation series are available at the Malawi National Statistical Office website). We are unable to estimate the value for 3.8% of household items for own consumption, which is negligible in monetary value as we are able to value the main crops such as maize, tobacco, potatoes, milk, eggs, and so on.

¹⁰This information on nondurable nonfood expenditures is collected by item through exclusive 1 week, 1 month, 3 months, and 12 months recalls. For those items with 3 months or less recall period, we convert them to monthly values, deflate, deseasonalize, and annualize each subgroup separately: food from own production, purchased, and received; clothing, utilities, health, and a ‘other’ category.

A.3 Income

Household- z annual income includes labor market income wh_z (A.3.2), agricultural net production $p_{ay_{a,z}}$ (A.3.1), fishery net production $p_f y_{f,z}$ (A.3.4), business income $y_{b,z}$ (A.3.3), capital income $y_{k,z}$ (A.3.5), and net transfers $y_{tr,z}$ (A.3.6). All variables are annualized. That is, household- z income is the sum of all income sources:

$$y_z = wh_z + p_{ay_{a,z}} + p_f y_{f,z} + y_{b,z} + y_{k,z} + y_{tr,z}.$$

A.3.1 Agricultural net production

Household- z agricultural activities are reported separately for nonpermanent crop produced in the rainy (AG:c-i) and dry (simba) (AG:j-o) seasons, $s = \{r, d\}$, tree/permanent crop (AG:p-q), livestock sales (AG:r) and livestock products sales (AG:s).

Nonpermanent crop. Denote by ψ_i the type of nonpermanent crop i .¹¹ Denote the total quantity of nonpermanent crop- ψ_i harvested by household z per season s by $y_{\psi_i,s,z}$ (AG:g13). The information on harvested crop is available per plot, that is, $y_{\psi_i,s,z} = \sum_d y_{\psi_i,d,s,z}$ where $y_{\psi_i,d,s,z}$ is the amount of crop- ψ_i harvested by household z in season s and plot d , and note that up to 5 types of crop are potentially harvested per plot (AG:d20). These data are collected for up to 6 plots (R1-R6).¹² Part of the harvested crop is sold, $y_{\psi_i,s,z}^{sold}$ (AG:i02).¹³ Household- z monetary revenue from crop- ψ_i sales in a given season is $rev_{\psi_i,s,z}$ (AG:i03). From this revenue and the quantity sold we can infer crop- ψ_i prices-at-the-gate per season s and region r , $p_{\psi_i,s,r}$, as

$$p_{\psi_i,s,r} = q_{z \in r}^{50} \left(\frac{rev_{\psi_i,s,z}}{y_{\psi_i,s,z}^{sold}} \right),$$

where $q_{z \in r}^{50}$ is the median function and $p_{\psi_i,s,r}$ is the median price of crop- ψ_i in region r with positive revenues in season s .¹⁴ For tobacco, which represents 50% of the total value of agricultural production, the price-at-the-gate is also used to value the production that is stored. The reasons for storage tobacco are: wait for the arrival of buyer or sell later at a higher price. A negligible amount is kept for own consumption (AG:i42a).

In order to estimate the value of production that is not sold for food items, we use the consumption prices estimated in Section A.2. We use the median *consumption* prices of that item in a given region-season when available. Take the example of maize, which accounts for 69% of the quantity and 39% of the value in agricultural production in Malawi. Farmers sell maize in shelled grains at an average price at the gate of less than 40 MWK per kg. This is the price captured by the definition above. The average price of green maize (on the cob) as

¹¹Information on all typical nonpermanent crops ϕ_i is available. These crops are: maize (local, composite/OPV, hybrid, hybrid recycled), tobacco (Burley, flue cured, NNDF, SDF, oriental, other), groundnut (chalimbana, CG7, mani-pintar, mawanga, JL24, other), rice (local, faya, pusa, TCG10, IET4094, kilombero, etc.), ground bean, sweet potato, Irish (Malawi) potato, wheat, finger millet (mawere), Sorghum, peral millet (mchewere), beans, soybeans, pigeonpea (nandolo) cotton, sunflower, sugar cane, cabbage, tanaposi, nkhwani, therere/OKRA, tomato, onion, pea paprika, other). For exposition simplicity, we use rainy season variables name codes (AG:b-i) in the Agricultural questionnaire. The procedure for the simba (dry) season name codes (AG:j-o) is analogous, replacing 'c' for 'j' and so on

¹²A plot is defined as a continuous piece of land on which a unique crop (or mixture of crops) is grown under a uniform consistent crop management system. These questions are generally asked to the person that makes the economic decisions on the plot (see AG:d01-d02).

¹³Note that information on sales are available in total per crop, not by plot. In practice, in our computations we do not distinguish whether the quantities and prices of each crop refer to shelled or unshelled product (AG:i02c). This is because whether a crop is sold as shelled or unshelled is crop specific; 98% of maize is reported as shelled. The is not enough variation to allow us to estimate shelled and unshelled prices for a given crop.

¹⁴We use the same procedure used in Section A.2 to convert all quantities into kg. Reported quantities units include kg, 50 and 90 kg bags, pail, bunch, piece, bale, basket, plate, and others.)

a consumption good is 97 MWK per kg. Deaton and Zaidi (2002) argue for using the price-at-the-gate as the consumption price may include transportation costs. For the three economies we study, however, we feel that using the price-at-the-gate undervalues the part of the production that is not sold. This is so for two reasons. First, most of the maize sold is measured in shelled maize. However, in these economies the cobs and the rest of the plant are used for fodder, animal feed, and fuel. Shelled Maize and green maize are different goods. The second reason is due to the seasonality of maize prices during the year, in particular the shadow cost of maize during the pre-harvest hungry season. Manda (2010), in a case study of three villages in Malawi, finds that the highest percentage of maize sales takes place in the poorest village. Focus groups in Manda (2010)'s study revealed the reason to be 'desperation selling' due to the lack of cash during the pre-harvest period. Of all farming households, 85% of households do not report any sales of maize, and virtually all those that sell part of their maize, also store it for own consumption. It is our view that the shadow price of unsold maize is best captured by the consumption price of green maize.

In crop production, each household z incurs in intermediate input costs per season s associated with $v = \{land, hired\ labor, transport\ sales, fert/pest/herb, seed\}$:

1. Rented-in land (per season and plot), $cost_{s,z}^{land} = r_{s,l} l_{s,z}^{rent-in}$ (AG:c07-c09). The associated rental period is either rainy season, full year (rainy and dry seasons), or other (AG:d12). These rental payments take the form of given output (for cross-sectional households (AG:d08) and for panel households (AG:d10)), or cash and other in-kind payments (for cross-sectional households (AG:d09) and for panel households (AG:d11)).¹⁵
2. Hired labor days and wages per day by men, women, and children (< 15 years of age) and/or payment in-kind (crop) (per season and plot), $cost_{s,z}^{hired\ labor}$ (AG:c39);¹⁶
3. Transportation costs associated with sales, $cost_{\psi_i,s,z}^{transport\ sales}$ (AG:i10). Information is available by crop.
4. Expenditures on organic fertilizers ($l = org$), inorganic fertilizers (up to 4 types) ($l = inorg$), and pesticides/herbicides (up to 4 types) ($l = pest/herb$), $cost_{s,z}^{f/p/h}$;
5. Expenditures on seeds, $cost_{s,z}^{seeds}$.

While the computations of the costs associated with rented-in land, hired labor, and transportation costs of sales are straightforward, the costs of fertilizers/pesticides and seeds require further explanation due to government subsidies:

Fertilizers The expenditure cost of nonsubsidized fertilizers as well as pesticides/herbicides $cost_{\varphi_{l,z}}^{nosub} = exp_{\varphi_{l,z}}$ is available for each $l = \{org, inorg, pest/herb\}$ (AG:f09/10/18/19/28/29/40). This includes transportation costs. Below we discuss the cost of subsidized fertilizers and pesticides/herbicides.

Seed The cost of nonsubsidized seed is obtained from expenditures $cost_{seed_{i,z}}^{nosub} = exp_{seed_{i,z}}$, and available for different seed (AG:h09/10/18/19/28/29/40). This includes transportation costs. Below we discuss the cost of subsidized seed.

Subsidies The household- z costs on subsidized fertilizers and pesticides/herbicides, and seed (i.e., $cost_{\varphi_{l,z},s}^{f/p/h}$ and $cost_{g_i,z,s}^{seed}$) is computed as the sum of the payments of input purchases done by redeeming coupons (AG:e15) plus the transportation cost (AG:e15), the capital gains of trading coupons $purch_{\varphi_{l,z},s}^v - sales_{\varphi_{l,z},s}^v$ (AG:e04 and AG:e20), which are negligible.

¹⁵Panel households may not have completed the season when they are interviewed. Question AG:d10 refers to output that will be given, and AG:d11 decomposes payments in cash or kind already paid as well as to be paid in the future.

¹⁶more than 80% of payment in kind is done with shelled maize (AG:d46j). For this reason we use the price-at-the-gate to estimate the monetary value of the payment in kind.

This way, the total costs of nonpermanent crop production associated with fertilizers/pesticides/herbicides and seed are computed as the sum of nonsubsidized and subsidized costs,

$$\begin{aligned} cost_{s,z}^{f/p/h} &= \sum_l cost_{\varphi_{l,z}^{nosub}}^{f/p/h} + \sum_{\varrho_i} cost_{\varrho_i,z,s}^{f/p/h} \\ cost_{s,z}^{seed} &= \sum_i cost_{seed_{i,z}^{nosub}}^{seed} + \sum_{\varrho_i} cost_{\varrho_i,z,s}^{seed}. \end{aligned}$$

Finally, the net product of nonpermanent crop production is,

$$p_\psi y_{\psi,z} = \sum_s \sum_i rev_{\psi_i,s,z} + \sum_s \sum_i p_{\psi_i,s,r} (y_{\psi_i,s,z} - y_{\psi_i,s,z}^{sold}) - \sum_s \sum_v cost_{s,z}^v.$$

for $v = \{\text{land, hired labor, transport sales, fert/pest/herb, seed}\}$. The harvested crop- ψ_i that is not sold, i.e., $y_{\psi_i,s,z} - y_{\psi_i,s,z}^{sold}$ is stored $y_{\psi_i,s,z}^{stored}$ (AG:i40) for reasons such as household consumption, seed, and to sell at a later date. There is a question that refer to the loss $y_{\psi_i,s,z}^{lost}$ in the post-harvest period (AG:i36), but this is negligible: less than 40 households report any loss in their maize or tobacco harvest.

Tree/Permanent crop. Denote by ξ_i the type of tree/permanent crop i .¹⁷ The total quantity of permanent crop- ξ_i harvested by household z is $y_{\xi_i,z}$ (AG:p09). Part of the harvested permanent crop is sold, $y_{\xi_i,z}^{sold}$ (AG:q02). Household- z monetary revenue from these sales are $rev_{\xi_i,z}$ (AG:q03). In order to estimate the value of production that is not sold for food items, we use the consumption prices estimated in Section A.2.¹⁸ The product of permanent crop production is,

$$p_\xi y_{\xi,z} = \sum_i rev_{\xi_i,z} + \sum_i p_{\xi_i,r} (y_{\xi_i,z} - y_{\xi_i,z}^{sold}).$$

The harvested crop- ξ_i that is not sold, i.e., $y_{\xi_i,z} - y_{\xi_i,z}^{sold}$, is stored $y_{\xi_i,z}^{stored}$ (AG:q39),¹⁹ or lost $y_{\xi_i,z}^{lost}$ in the post-harvest period (AG:q35).²⁰

Livestock sales. Denote by ω_i the type of livestock i .²¹ Part of the livestock is sold, $k_{\omega_i,z}^{sold}$ (AG:r16), and the value of livestock- ω_i sales in the last 12 months is $rev_{\omega_i,z}$ (AG:r17). Households incur in intermediate input costs associated with livestock, $cost_{\omega,z}$, that are hired labor (to take care of livestock) (AG:r27), animal feed (AG:r28), vaccinations (AG:r29), veterinary services (AG:r30), and expenditures on housing equipment, feeding utensils, and other inputs (AG:r31). Livestock net product (sales) is

$$p_\omega k_{\omega,z}^{sold} = \sum_i rev_{\omega_i,z} - cost_{\omega,z}.$$

Livestock product. Denote by ζ_i the type of livestock product i .²² The annual quantity of livestock product- ζ_i produced by household z , $y_{\zeta_i,z}$, is computed as the average amount of production per month (AG:s03) times the months the product was produced (AG:s02). Part of the livestock product is sold, $y_{\zeta_i,z}^{sold}$ (AG:s05), and the reported sales value is $rev_{\zeta_i,z}$ (AG:s06). In order to estimate the value of production that is not sold, we use the

¹⁷Typical permanent crops ξ_i are: cassava, tea, coffee, mango, orange, papaya, banana, avocado, guava, lemon, tangerine, peach, custade apple, Mexican apple, masau, pineapple, macadamia, and other

¹⁸If these are unavailable, we use the price-at-the-gate median sale prices for a given region and season.

¹⁹The reason is almost exclusively for own consumption (AG:q41a)

²⁰Negligible amounts are lost.

²¹Typical livestock ω includes calf, steer/heifer, cow, bull/ox, donkey, mule/horse, goat, sheep, pig, chicken-layer, local hen, chicken-broiler, local-cock, turkey, duck, guinea fowl, beehive, and other (spec).

²²Livestock products are: milk, eggs, meat, honey, hides, manure and others.

consumption prices estimated in Section A.2.²³ The net product of livestock produces for household z is

$$p_\zeta y_{\zeta,z} = \left(\sum_i rev_{\zeta_i,z} + \sum_i p_{\zeta_i,r} (y_{\zeta_i,z} - y_{\zeta_i,z}^{sold}) \right).$$

The livestock product- ζ_i that is not sold, i.e., $y_{\zeta_i,z} - y_{\zeta_i,z}^{sold}$, is used for own consumption, $y_{\zeta_i,z}^c$ (AG:s09), or given out as gifts/reimbursements, $y_{\zeta_i,z}^{tr,g}$ (AG:s10-s11).

Renting-in agricultural equipment and structure capital. In the production of permanent and nonpermanent crop, as well as in livestock production, households may rent-in equipment capital (implements and machinery such as hand hoes, axes, ox ploughs, tractors, etc.) and structure capital (e.g. chicken house, storage house, granary, barn, etc.). The value (H:m14) of these rentals in the last 12 months, respectively $r_{k_a^e} k_a^{e,rented-in}$ and $r_{k_a^s} k_a^{s,rented-in}$, is an intermediate cost for agricultural activities that reduces agricultural net production. Therefore, agricultural net production is the sum of nonpermanent crop net production, permanent crop net production, livestock sales, and livestock products net production, minus rentals of agricultural equipment and structure capital, that is,

$$p_a y_a,z = p_\psi y_{\psi,z} + p_\xi y_{\xi,z} + p_\omega k_{\omega,z}^{sold} + p_\zeta y_{\zeta,z} - r_{k_a^e} k_a^{e,rented-in} - r_{k_a^s} k_a^{s,rented-in}.$$

A.3.2 Labor market income

Household- z annual labor market income, wh_z , aggregates individual cash and in-kind payments/salaries plus allowances/gratuities earned in the market by each and all household members $i \in z$. Individual labor market income information, $wh_{o_m,i}$, is available by occupation: main occupation ($o_m = 1$), secondary occupation ($o_m = 2$), and informal occupations (ganyu) ($o_m = 3$).²⁴ Individual annual labor income from formal occupations, $wh_{1,i}$ and $wh_{2,i}$, is obtained by multiplying (a) the last payment/salary (H:e25 and H:e39) plus associated allowances/gratuity (H:e27 and H:e41) times (b) the correspondent reference period (hours/weeks/months) for these payments (H:e26, H:e28, H:e40, and H:e42) times (c) the number of hours/weeks/months worked in the last 12 months (H:e22-24 and H:e36-38). Annual individual labor income from informal occupations, $wh_{3,i}$, is computed by multiplying (a) the wage earned per day (H:e59) times (b) the number of hours/weeks/months worked in ganyu in the last 12 months (H:e56-58). To obtain household- z annual labor income we aggregate labor income over individuals $i \in z$ and occupations o_m , that is,

$$wh_z = \sum_{o_m} \sum_{i \in z} wh_{o_m,i}.$$

A.3.3 Business Income

Household- z privately held businesses (potentially more than one) include owned nonagricultural businesses that process/sell agricultural by-products (e.g. flour, juice, beer, jam, oil, seed, and livestock by-products), sales of forest-based products, street or market trading businesses, taxi or pick up truck drivers, bar/restaurants, professional services (e.g. doctor, accountant, lawyer, and midwife) etc. (H:n09). We define household annual business income, $y_{b,z}$, as the net product of all enterprises owned by the household. For each enterprise b_j we compute net product as the total annual sales minus costs. First, we identify whether the business operation for each and all of the past 12 months is associated with no sales or a low, medium, or high volume of sales (H:n25)—and we have this information separately for each of the household enterprises. Second, we compute

²³If these are unavailable, we use the price-at-the-gate median sale prices for a given region and season.

²⁴Ganyu is temporary rural daily work in return of cash or kind. Ganyu is an important source of livelihood for most poor households—for some it is even more important than agricultural net production. Anecdotally, ganyu is also one of the most important coping strategy for most poor households in the crucial hungry period between food stores running out and the next harvest.

the value of total sales per enterprise during the last month in which the household had low, average, and high sales $rev_{b_j, m_q, z}$ with $q = \{low, average, high\}$ (H:n34-39). We combine this information and attribute the same revenue to all months reported to be within the same sales category q . Third, information on variable costs (e.g., raw materials, inventory, freight/transport, fuel/oil, electricity, water, insurance, other) is available for the last month of operation (H:n41a-H:n41h) plus total wages/salaries paid to hired men/women/children (under 16) labor (H:n31). However, we need annual costs. To compute these annual costs we estimate weights that represent the relative differences in sales (if sales are twice as high, costs are twice as high for the base (last month)).²⁵ This way, we compute household- z business income

$$y_{b,z} = \sum_j \alpha_{b_j,z} y_{b_j,z} = \sum_j \alpha_j \sum_q (rev_{b_j, m_q, z} - cost_{b_j, m_q, z})$$

where $\alpha_{b_j,z}$ is the share of profits from business j kept by the household z (H:n14).²⁶

A.3.4 Fishery net production

Household- z fishing activities are provided separately for each of the two landing seasons, $s = \{\text{high, low}\}$.²⁷ The total quantity of landed fish species ϕ by household z per season s , $y_{f_\phi, s, z}$, is obtained by multiplying the average quantity of landed fish- ϕ per week in season s (F:e04) times the weeks landed per season s (F:e03).²⁸ Total value of production per season is computed by multiplying total quantity landed in per season (F:se06) times reported price (F:e08), or imputed median price (if households do not report selling fish).²⁹

In fishery production, each season households also incur in intermediate input costs, $cost_{l,s,z}$, that are the sum of: rented gears (per season) (F:d06);³⁰ rented boats/engines (per season) (F:d12); fuel, oil, and maintenance (per week) (F:d13); hired labor salaries (adults/week and children/week) (F:d14) \times wages (per week) (F:d16, F:d20, and F:d21) plus other payments to hired labor such as in-kind payments (per week) (F:d18), cash payments as share of boat revenue (per week) (F:d20), and other in-kind payments (meals, cigarettes, etc) (per week) (F:d21);³¹ and other costs (per week or season) (F:d24).³² This way, annual household- z net fishery production is,

$$p_f y_{f,z} = \sum_s \sum_\phi rev_{f_\phi, s, z} + \sum_s \sum_\phi p_{f_\phi, s, r} (y_{f_\phi, s, z} - y_{f_\phi, s, z}^{sold}) - \sum_s cost_{f, s, z}$$

²⁵To identify what type last month is in terms of volume sales q , we compare (H:n34-39) and (H:n33).

²⁶Not all owners belong to the same household. The percentage of the profits retained by the household is given by H:n14.

²⁷For exposition simplicity, we use high season variable name codes (F:c-f) in the Fishery questionnaire. The procedure for the low season name codes (F:g-i) is analogous.

²⁸This information is available for the top 5 landed fish species ϕ . We transform the total quantity in kg. depending on the units reported times the form of packaging (piece, dozen/bundle, kg., 5kg. bag, 10kg. bag, 25kg. bag, smalls basket, large basket, other). An additional dimension is the form of fish processing: fresh, sun-dried, smoked, iced, other.

²⁹From sales revenue and the quantity sold we can infer fish- ϕ prices per season s and region r , $p_{f_\phi, s, r}$, as

$$p_{f_\phi, s, r} = q_{z \in r}^{50} \left(\frac{rev_{f_\phi, s, z}}{y_{f_\phi, s, z}^{sold}} \right),$$

where $q_{z \in r}^{50}$ is the median price of fish- ϕ in region r with positive revenues.

³⁰Typical gears include mosquito nets, beach seine, long/hand line, gillnet, fish traps, cstnet, other.

³¹In practice, only 12 observations are paid in kind, and 2 fully in kind. Given that the species of fish for this in-kind payments is not reported, and hence pricing the value of in-kind is a problem, we decide not to include these 14 observations related to costs.

³²Per week costs are multiplied by the total number of weeks landing per per season s (F:e03).

where $\sum_s \sum_\phi p_{f\phi,s,r} (y_{f\phi,s,z} - y_{f\phi,s,z}^{sold})$ is the inferred annual monetary value of household- z fish autoconsumption.

A.3.5 Capital Income

Household- z annual capital income, $y_{k,z}$, includes several sources (H:p0a). These sources are savings, interest, or other investment income (code 104), pension income (code 105), rental income from nonagricultural land rental (code 106), apartment, house rental (code 107), shop, store rental (code 108), car, truck, other vehicle rental (code 109), capital gains (including sales) from real estate (code 110), nonagricultural asset sales (code 111), agricultural/fishing asset sales (code 112), and other income such inheritance (code 113), lottery or gambling winnings (code 114), and other income ((spec), code 115).³³ This information is available for the last 12 months. Finally, capital income also includes agricultural land rentals (per season), $\sum_s r_{l,s} l_{s,z}^{rent-out}$ (AG:d16-d19), and income from renting out fishery equipment (gears) (per season), $\sum_s \sum_g r_{g,s} k_{g,s,z}^{rent-out}$ (F:e15-e16). This way, household- z capital income is

$$y_{k,z} = \sum_{code} y_{k,z}^{code} + \sum_s r_{l,s} l_{s,z}^{rent-out} + \sum_s r_{g,s} k_{g,s,z}^{rent-out}.$$

A.3.6 Net Transfers

Household- z annual net transfers are defined as income transfers/gifts received from rural areas/urban areas/other countries $y_{tr,r,z}$ (H:p03) minus income transfers/gifts given out to rural areas/urban areas/other countries $y_{tr,g,z}$ (H:q02) in the last 12 months. These transfers include cash transfers from/to individuals (friends/relatives) (code 101), food transfers (code 102), and nonfood in-kind transfers (code 103). Further, the value of received aid (e.g., free maize, free food (other than maize), food/cash-for-work programs such as MASAF or Public-Works Program (PWP, inputs-for-work program, school feeding program, etc.) provided by social safety nets (social programs) (H:r02) is added to transfers received. Households may also receive remittances from children above 15 years old not living in the household in cash (H:o13-o14) and in-kind (H:o17). Finally, we add as transfers received the annualized and deseasonalized value of household food consumption received from outside the household and estimated in Section A.2.

A.4 Wealth

We measure household- z wealth in terms of net worth, that is, the monetary value of all assets minus liabilities. In Malawi, household wealth largely consists of nonfinancial assets. These assets include houses $p_h h_z$ and other durables $p_d k_{d,z}$ (A.4.1), land $p_l l_z$ (A.4.2), agricultural equipment $p_{k_a^e} k_a^e$ and structures $p_{k_a^s} k_a^s$ (A.4.3), fishery equipment $p_{k_f^e} k_f^e$ (A.4.4), and livestock $p_\omega k_{\omega,z}$ (A.4.5).³⁴ Outstanding debt is given by $debt_z$ (H:s07 and H:s09).³⁵ That is, net household wealth is,

$$k_z = p_h h_z + p_d k_{d,z} + p_l l_z + p_{k_a^e} k_a^e + p_{k_a^s} k_a^s + p_{k_f^e} k_f^e + p_\omega k_{\omega,z} - debt_z.$$

³³Capital income is reported by household, not by household member.

³⁴Note that the part of agricultural and fishery net production that is stored will show up as wealth one period ahead, but not in the current period.

³⁵Approximately 16% of households report an outstanding debt.

A.4.1 Housing (and other durables)

Household- z housing wealth is computed for individuals that own a dwelling (H:f01).³⁶ The monetary value of housing wealth, $p_h h$, is self reported (H:f02).^{37,38} Further, household- z durable goods- d_i (other than housing) typically include furniture, fan, AC, radio, TV, sewing machine, paraffin stove, electric stove, refrigerator, washing machine, bicycle, motorcycle, car, mini-bus, lorry, satellite dish, solar panel, computer equipment and accessories, generator, etc. The quantity per item of durable good- d_i , k_{d_i} (H:I03), times its self-reported estimated value (H:I05)³⁹ gives us the monetary value of durable good- d_i owned by household z , $v_{d_i,z}$. The capital value of durable goods (other than houses) for each household- z is

$$p_d k_{d,z} = \sum_i v_{d_i,z}.$$

A.4.2 Land

Household- z land property is composed sum of the value of owned plots of land. A household- z owns a plot if one member of the household does (AG:d04) and ownership is typically acquired by decision of the local leader, inheritance, purchase with title, purchase without a title, or as gift received as bride price (AG:d03).⁴⁰ The estimated value of each plot is $v_{l_x,z}$ (AG:d05).⁴¹ The value of land for each household- z is,

$$p_l l_z = \sum_x v_{l_x,z}.$$

A.4.3 Agricultural equipment and structure capital

Household- z agricultural equipment (implements and machinery) and structure capital is household wealth that contributes to agricultural net production. Agricultural equipment capital includes implements (e.g. hand hoe, slasher, axe, sprayer, panga knife, sickle, treadle pump, and watering can) and machinery (e.g. ox cart, ox plough, tractor, tractor plough, ridger, cultivator, generator, motorised pump, grain mill, and other (spec.)). Denote k_a^e the end-of-period owned equipment which is the number of units currently owned (H:m01). Then the value of agricultural equipment, $p_{k_a^e} k_a^e$, is computed as the number of equipment units times the average value per unit $p_{k_a^e}$ (H:m03).⁴² Then the value of structure capital, $p_{k_a^s} k_a^s$, is computed as the number of units times the average value per unit $p_{k_a^s}$ (H:m03).

³⁶ Alternatives to housing ownership are: employer provides, free (authorized), free (unauthorized), and renting.

³⁷ "If you sold this dwelling today, how much would you receive for it?"

³⁸ While accurate information about the size (area) of the house h is not available, making hard to infer the price per housing unit, p_h , housing characteristics such as the number of bedrooms (H:f10), age of the house (H:f05), the quality of the house (e.g. construction material, outer walls, roof, and floor type (H:f06-f09)), source of lighting fuel (H:f11), source of cooking fuel (H:f12), distance to firewood (H:f16), distance to water (H:f38), toilet facility (H:f41), type of garbage disposal (H:f43), etc. are available. That is, it would still be possible to construct a housing price index using these characteristics to infer the housing wealth of those who report ownership but not the value of the house. We do not find this procedure necessary as 97% of housing owners report the value of their dwellings.

³⁹ "If you wanted to sell on of this [item] today, how much would you receive?"

⁴⁰ Otherwise, a land plot cultivated by the household is rented-in and, therefore, is not part of household wealth.

⁴¹ "If you were to sell this plot today, how much could you sell it for?"

⁴² "If you wanted to sell one of this [item] today, how much would you receive?"

A.4.4 Fishery equipment capital

Household- z fishery equipment includes gears (e.g. mosquito nets, beach seine, long/ahnd line, gillnet, fish traps, cstnet, and other) and boats/engines. Denote $k_f'^e$ the end-of-period owned equipment which is the number of units currently owned (F:d03 and F:d09). Then the value of fishery equipment, $p_{k_f'^e} k_f'^e h$, is computed as the number of equipment units times the average value per unit $p_{k_f'^e}$ (F:d04 and F:d10). |

A.4.5 Livestock

Denote $k_{\omega_i, z}'$ as the end-of-period owned livestock- ω_i (AG:r02). Given $k_{\omega_i, z}^{sold}$ and the value of livestock- ω_i owned by household z , $p_{\omega_i, z}$ (AG:r04)⁴³. This gives the estimated value of livestock.

⁴³ "If you sold one of the [livestock] today, how much would you receive from the sale?"

B Additional Tables

References

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